Thriving in a Changing World

2014 Higher Education Policy and Leadership Summit May 1, 2014

Ellen Chaffee, Sally Clausen, Tom Meredith Association of Governing Boards of



Continuum of Board Effectiveness



How to Have a Mediocre Board

- Under-engaged/Over-engaged
- Rarely have new members
- Avoid discomfort
- Have the president frame the agendas
- Have the chair try to be president
- Avoid focusing on the work of the board; focus only on the work of the institution
- Have the board's executive committee make all the decisions



How to Have a Mediocre Board

- Use meeting time the same way every time
- Have competing personal agendas
- Focus on the past
- Believe academic quality is a faculty issue
- Don't evaluate the president or provide constructive feedback
- Avoid risk
- Allow one board member to dominate, disrupt
- Get the president to police board misbehavior



What Effective Governing Boards Do

- Ensure the mission is current (and aligned with public purposes)
- 2. Select the president
- 3. Work with and assess the president
- 4. Approve the strategic plan and monitor progress
- 5. Ensure fiscal integrity and support the college
- 6. Ensure academic quality and integrity
- Protect and preserve academic freedom and institutional autonomy



What Effective Governing Boards Do, cont.

- Ensure policies are current and implemented
- 9. Engage relevant constituencies appropriately
- 10. Be transparent and ethical
- 11. Assess own performance
- 12. Focus on strategy
- 13. Be creative and inquiring
- 14. Apply risk assessment
- 15. Build a collaborative partnership with CEO



Toward High Performing Boards

- Engaged, informed
- Forward/critical thinking
- Intentional deliberation
- Collaborative partners
- Work aligned w/strategic priorities
- Climate of trust and candor

- Share information
- Encourage multiple perspectives
- Appreciate formal & informal roles
- Commit to continuous assessment, education, and improvement



Hallmarks of Highly Effective Boards*

- 1. Actively engaged in governance work
- 2. High level of trust and candor
- 3. Engage multiple perspectives
- 4. Concentrate on governance, not management
- 5. Focus on strategic issues that matter
- Emphasize institutional perspective, not personal agendas

*AGB, Effective Governing Boards



Hallmarks of Highly Effective Boards* cont.

- 7. Give priority to student success
- 8. Provide philanthropic leadership
- 9. Act and speak as one
- 10. Uphold highest standards of ethics and quality
- 11. Engage community to learn and to advocate
- 12. Devote time to learning and team-building
- 13. Assess leadership and own practice for continuous improvement



^{*}AGB, Effective Governing Boards

HIGH PERFORMING BOARDS

- Change Adept
 - Seize opportunity
 - Resolve crises
 - Sustain business model
- Fiduciary "Plus"
- Trust and candor
- Focus on dynamic & strategic issues
 - Thought Partners
 - Willingness to make tough decisions



HIGH PERFORMING BOARDS

- Welcome multiple perspectives
 - Climate of openness and positive social dynamic
 - Maintain confidentiality
 - Respect for institutional governance model
- A sense of reward for service (an enjoyable experience)
- Mission achievement
 - Governance with a goal of student success
- Monitoring progress
- Support for strong Presidential leadership



The Agenda as a Strategic Foundation

- 1. Is your education about higher education expanded at each meeting?
- 2. Is there time at every meeting to discuss big ideas and the future?
- 3. Is the board chair involved in formulating the agenda for each meeting?
- 4. Does the chair-president-board member communication process work well?



COMMITMENTS

- Commit to the Public Trust
- Seek First to Understand
- Attend and Engage
- Confidential
- No Conflict of Interest
- Objective and Fair
- No Personal Comments



COMMITMENTS, cont.

- Respect Final Decision
- Chair and President as Spokespersons
- Build Strong Relationships
- Seek Views of Others and Accept Criticism
- Trust Other Board Members and Be Worthy of Their Trust

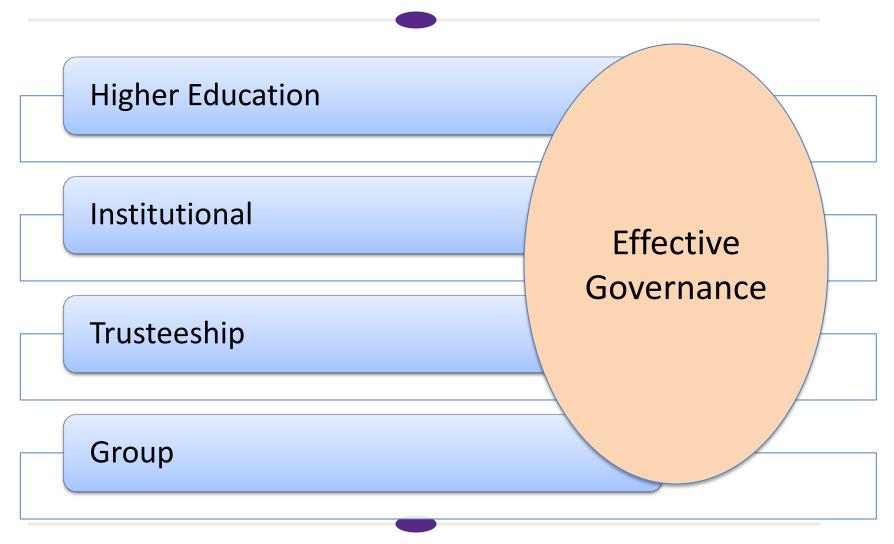


Healthy Board Culture

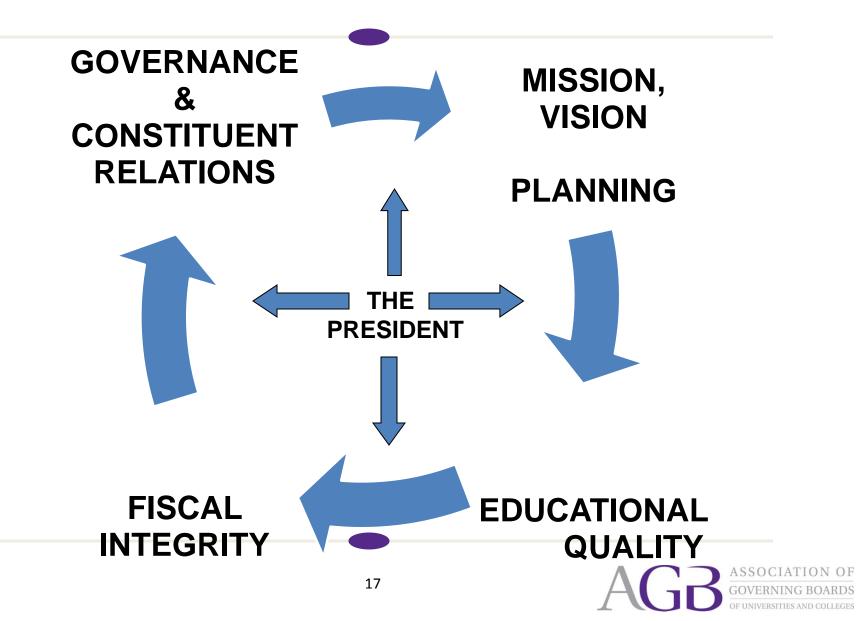
- Climate of trust and candor
- Collegiality, open communication, sense of community, and appropriate confidentiality
- Sense of common purpose
- Diverse perspectives appreciated
- Integrates new members effectively
- Nourishes its own leadership
- Works as team for institution, not personal agendas
- Engages all members and uses their diverse talents
- Communicates with one voice to constituents



Four Domains of Understanding



Strategic Board Responsibilities



Strategic/Fiduciary Governance Risk

- Limited awareness of fiduciary responsibilities
- Confusing management and governance
- Failure to establish objectives/priorities
- Lack of orientation and ongoing board development
- Limited awareness of higher education trends and issues



Governance or Management

Communicate!

- Is it big?
- Is it about the future?
- Is it core to the mission?
- Is a high-level policy decision needed to resolve a situation?
- Is a red flag flying?
- Is a watchdog watching?
- Does the CEO want and need the board's support?

Barry Bader, "Distinguishing Governance from Management," Great Boards, Fall 2008



Sample Strategic Topics

- Vision
- Strategy
- Values
- Resources
- Future
- Talent
- Reputation
- Mission
- Productivity

- Results
- Long term
- Business plan
- Customer wants/needs
- Evidence
- Competition
- Quality
- Efficiency
- Brand, positioning



Sample Strategic Questions

- What would be the 5-10 year impact?
- How does this advance our strategy?
- What are the key trends, risks, opportunities...?
- What are the critical success factors for this proposal?
- President Smith, is there anything on your mind that we can help you think through?



Thank You

